Press Release

Christopher Calandra recently attended a special training program for financial planners. The Exclusive Coaching Program, hosted by ***The Academy of Preferred Financial Advisors*** took place in Los Angeles January 24 -26, 2018.

This program consisted of a strong mix of practice management information that was shared by highly-respected industry professionals with a combined experience of over 80 years specializing in assisting financial practitioners better manage tax, estate, and other issues that affect high net-worth investors. Christopher Calandra is part of a select number of individuals who are members of ***The Academy of Preferred Financial Advisors' Exclusive Coaching Program.***

During this training session, Ken Unger, Founder of The Academy of Preferred Financial Advisors and a 30+ year financial services veteran, provided a special focus on the new tax laws and how financial planners can best advise and assist their clients with changes that may affect them. Thomas B. Gau, CPA, CFP®, industry veteran and consistent "Top 100 Independent Financial Advisor" in *Barron's*, provided education on tax strategies and financial action items that would affect clients in 2018. This session also provided relevant insights and instruction on how financial advisors can better service their clients.

Christopher Calandra was provided with valuable education on he and his office can excel at client satisfaction, increase office efficiency and effectiveness, and improve and expand the services they offer to their clients. Christopher Calandra left this special training session with a renewed dedication to his practice and his commitment to offer the highest level of financial services.

Ken Unger and Thomas B. Gau are not affiliated with *SagePoint Financial, Inc., member FINRA/SIPC*